

Suntility Electric

Net Metering Credit Services - Client Case Study

JDH Solar Systems, LLC

Plymouth, MA

650 kW Solar

As the owner of The Norfolk Ice Arena for 20 years, Joe Hamilburg knows firsthand how important energy is to his business in Eastern Massachusetts. Ice rinks have traditionally been heavy users of electricity and maintaining a year-round, family-run business requires long-term thinking. By installing solar at his property in Plymouth in the summer of 2013 he'd be able to get ahead of the significant and rising cost of electricity with his own power.



When the utility wasn't providing the full value of the energy from his commercial solar array he quickly turned to Suntility and their Net Metering Credit Services.

Suntility's services demonstrated that during the first three summer months since installation less than \$2000 worth of electricity value, in the form of net metering credits, had been sent to his Norfolk Rink from the array in Plymouth. Suntility took immediate action working with the appropriate contacts at the utility and began comprehensively managing Joe's \$100,000 a year in Net Metering Credits. Within a matter of weeks over \$40,000 worth of Net Metering Credits arrived on Joe's rink bill to offset his usage.



These start-up issues for new solar arrays are common and on-going issues with the receipt of net metering credits are far too common as well. Just recently Suntility resolved a utility error totalling \$18,313 where credits should have been applied to the Norfolk Rink account however weren't. Suntility promptly and professionally made sure this important value was received by Joe's business. Joe is thankful for this comprehensive management solution and the technical assistance Suntility provides for this critical and complex revenue source for system owners.

"I want to compliment you on the way that your organization has helped me out in my efforts to better operate the solar farm. Suntility has been outstanding." - Joe Hamilburg

