

Suntility Electric

Net Metering Credit & Maintenance Services - Client Case Study

Hyannis Sun Self Storage

Hyannis, MA

475.2 kW Solar

As the largest privately-held self storage company in Southeastern Massachusetts, Sun Self Storage continued their business leadership by making a major commitment to solar in 2012. After all 'Sun' is in their name. The solar installation financials made for a compelling investment, however, the question soon became, how best can we manage this project?



The team at Sun Self Storage are experts in their field, managing self storage properties of varying sizes and types across multiple towns. That takes dedication and unique industry insights. Understanding the same is true for the success of a solar project, Sun Self Storage chose Suntility to comprehensively manage their 475kW array. By working with the clean energy professionals at Suntility, Sun Self Storage has been able to concentrate on their core business challenges, instead of the added complexity and nuances of solar operations.



Since then Suntility has cost-effectively and efficiently managed the project, helping Sun Self Storage to avoid many of the common pitfalls of going it alone in owning a commercial solar project.

Through two full years of receiving Suntility's Net Metering Credit Services, Sun Self Storage has recouped over \$10,000 worth of credits that the local utility should have applied to their electric bills, but only applied following the review and the request of Suntility. Suntility has also aided Sun Self Storage in reducing high Net Metering Credit balances on their electric accounts, significantly freeing up cash flow for the storage operator's other corporate purposes. With the operations of the array, Suntility's Maintenance Services have helped the system consistently outperform expectations. Just one example includes Suntility identifying a defective, broken mini-transformer, coordinating its replacement, all to quickly restore the 8% of the array affected.

"Suntility have been excellent consultants for several of our solar projects. They are personable, prompt, and very professional. It is a pleasure and a positive experience working with them."

- Laurie Stewart, General Manager, Coastal Sun Self Storage

